

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 8-K

**Current Report
Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported) April 22, 2020



LANDSTAR SYSTEM, INC.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction
of incorporation)

021238
(Commission
File Number)

06-1313069
(I.R.S. Employer
Identification No.)

13410 Sutton Park Drive South, Jacksonville, Florida
(Address of principal executive offices)

32224
(Zip Code)

(904) 398-9400
(Registrant's telephone number, including area code)

N/A
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock	LSTR	NASDAQ

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02 Results of Operations and Financial Condition

On April 22, 2020, Landstar System, Inc. (“Landstar” or the “Company”) issued a press release announcing results for the first quarter of fiscal 2020. A copy of the press release is attached hereto as Exhibit 99.1.

The information contained in Item 7.01 concerning the presentation to Landstar investors is hereby incorporated into this Item 2.02 by reference.

The information furnished under Item 2.02 of this Current Report on Form 8-K, including Exhibit 99.1 hereto, shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933.

Item 7.01 Regulation FD Disclosure

A slide presentation, dated April 22, 2020, is attached hereto as Exhibit 99.2 and is incorporated herein by reference. The slide presentation provides information that may be referred to by the Company on its conference call with investors scheduled to occur on April 23, 2020 in connection with the Company’s release of results for the first quarter of fiscal 2020.

The information furnished under Item 7.01 of this Current Report on Form 8-K, including Exhibit 99.2 hereto, shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933.

Item 9.01 Financial Statements and Exhibits

Exhibits

99.1	News Release dated April 22, 2020 of Landstar System, Inc.
99.2	Slide Presentation dated April 22, 2020 of Landstar System, Inc.
104	Inline XBRL for the cover page of this Current Report on Form 8-K

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

LANDSTAR SYSTEM, INC.

Date: April 22, 2020

By: /s/ L. Kevin Stout

Name: L. Kevin Stout

Title: Vice President and Chief Financial Officer



*Landstar System, Inc.
13410 Sutton Park Drive, South
Jacksonville, FL 32224
904 398 9400*

For Immediate Release

Contact: Kevin Stout
Landstar System, Inc.
www.landstar.com
904-398-9400

April 22, 2020

**LANDSTAR SYSTEM REPORTS 2020 FIRST QUARTER RESULTS
AND ITS RESPONSE TO THE COVID-19 PANDEMIC**

Jacksonville, FL – Landstar System, Inc. (NASDAQ: LSTR) reported diluted earnings per share of \$1.04 in the 2020 first quarter on revenue of \$927.6 million. Landstar reported diluted earnings per share of \$1.58 on revenue of \$1.033 billion in the 2019 first quarter. Gross profit (defined as revenue less the cost of purchased transportation and commissions to agents) was \$142.9 million in the 2020 first quarter compared to \$155.6 million in the 2019 first quarter.

Truck transportation revenue hauled by independent business capacity owners (“BCOs”) and truck brokerage carriers in the 2020 first quarter was \$854.6 million, or 92 percent of revenue, compared to \$953.1 million, or 92 percent of revenue, in the 2019 first quarter. Truckload transportation revenue hauled via van equipment in the 2020 first quarter was \$545.3 million compared to \$619.0 million in the 2019 first quarter. Truckload transportation revenue hauled via unsided/platform equipment in the 2020 first quarter was \$286.3 million compared to \$310.7 million in the 2019 first quarter. Revenue hauled by rail, air and ocean cargo carriers was \$54.7 million, or 6 percent of revenue, in the 2020 first quarter compared to \$60.7 million, or 6 percent of revenue, in the 2019 first quarter.

During the 2020 first quarter Landstar generated \$99.2 million in operating cash flow, spent \$5.8 million in cash capital expenditures and paid \$86.3 million in dividends. Additionally, Landstar purchased 1,178,970 shares of its common stock during the 2020 first quarter at an aggregate cost of approximately \$116.0 million. Currently, the Company is authorized to purchase up to 1,821,030 shares of the Company’s common

stock under Landstar's previously announced share purchase program. Also, Landstar announced today that its Board of Directors has declared a quarterly dividend of \$0.185 per share payable on May 29, 2020, to stockholders of record as of the close of business on May 7, 2020. It is currently the intention of the Board to pay dividends on a quarterly basis going forward.

"Overall, I was pleased with the 2020 first quarter financial results given the somewhat balanced freight environment and difficult comparisons to the record 2019 first quarter," said Landstar's President and Chief Executive Officer Jim Gattoni. "Landstar performed as we anticipated until the final week of the quarter. Through the first twelve weeks of the quarter, the week-to-week trends in the number of loads hauled and revenue per load on loads hauled via truck were consistent with our expectations based on historical experience. In fact, as the quarter progressed, we began to see signs that demand was improving as year-over-year comparisons eased. Unfortunately, these positive signs were completely extinguished by the impact of the coronavirus (COVID-19) pandemic. Dispatched truck load volume in the final week of the 2020 first quarter decreased significantly from the previous week as a result of actions taken by governmental authorities and businesses to reduce the spread of the coronavirus. Shelter-at-home mandates and closing of manufacturing facilities significantly affected demand for transportation by many industry segments we service. We expect those conditions to persist throughout the 2020 second quarter. Accordingly, we believe our 2020 first quarter results and operating trends will in no way provide any indication regarding what our financial results may be with respect to Landstar's 2020 second quarter."

Gattoni continued, "Although it is unclear as to the duration and depth of impact the coronavirus will have on the freight transportation industry, we believe Landstar is in a good position operationally and financially to withstand the most significant and rapid decline of the U.S. economy in recent history. Operationally, the decentralized nature of the Landstar model, where independent agents provide truck dispatch, freight tracking, trailer management and numerous other operational functions from over 1,200 agent locations throughout North America, provides a clear advantage in an environment where social distancing can disrupt centralized business structures. Landstar employees, however, who service agents, BCOs and other third party capacity

providers via administrative and operational support, are centralized in two primary Company locations. In order to protect the health and well-being of all Landstar employees and their families, reduce the risk of community spread within our two primary office locations and substantially limit the potential for disruption in our administrative and operational functions, during March we transitioned over 800 of Landstar's 1,200 corporate employees based in the United States to work-at-home. We now have over 1,000 Landstar employees working remotely. That transformation has been highly successful."

"During the 2020 second quarter, we do not expect to take any drastic cost reduction measures that would disrupt our ability to service Landstar's customers, agents, BCOs or other third party capacity providers or slow the progress on our technology initiatives," Gattoni said. "Additionally, we have undertaken to provide additional financial support to Landstar's agents and BCOs during this crisis. These initiatives will impact the Company's earnings in the 2020 second quarter. Most notably, for each load delivered by a BCO with a confirmed delivery date from April 1 through April 30, 2020, Landstar will pay an extra \$50 to each of the BCO hauling the load and the Landstar agent dispatching the load. We estimate Landstar BCOs will deliver between 60,000 and 70,000 loads in April of 2020. Also, if a Landstar BCO tests positive for COVID-19 or is placed under a mandatory quarantine by a public health authority, Landstar will provide up to \$2,000 to the affected BCO."

"In this highly unpredictable economic environment, we will not be providing revenue and earnings guidance for the 2020 second quarter. Nevertheless, as an example of how Landstar's variable cost business model would react under certain unfavorable assumptions, it is worth noting that if one were to assume a 20% to 30% decrease in revenue in the 2020 second quarter as compared to the 2019 second quarter, plus taking into account the \$100 per load cost of the additional purchased transportation and commissions to agents payable with respect to loads anticipated to be delivered by BCOs in the month of April, diluted earnings per share would be expected to be in a range of \$0.70 to \$0.85. This in no way should be interpreted as any sort of guidance, but rather a demonstration of the resiliency of the Landstar model, and that Landstar's ability to generate earnings is somewhat insulated from the possible effects of a prolonged recession. Additionally, in the event that current market conditions persist, it is possible that Landstar will provide additional financial pandemic relief to its agents and/or BCOs during the 2020 second quarter which could impact the Company's earnings."

“Our overarching goals throughout this crisis are to preserve the culture and strength of the Landstar network while keeping the participants in our network safe. We expect near-term revenue and earnings to be significantly adversely impacted by the current economic environment, but ultimately expect to generate sufficient operating cash flow to pay all members of our network in a timely manner, pay the regular quarterly dividend, fund our technology initiatives and pay finance lease obligations. We will be prudent in our approach to share purchases over the next few months as the depth and duration of the crisis becomes clearer. We ended the 2020 first quarter with \$211 million in cash and short-term investments with undrawn revolver capacity under our senior credit facility of \$216 million (with the ability to increase to \$366 million). Although we expect the COVID-19 pandemic to have a significant adverse impact on our results of operations in the 2020 second quarter, we expect our financial position to remain strong throughout this unprecedented time.”

Landstar will provide a live webcast of its quarterly earnings conference call tomorrow morning at 8:00 a.m. ET. To access the webcast, visit the Company’s website at www.landstar.com; click on “Investor Relations” and “Webcasts,” then click on “Landstar’s First Quarter 2020 Earnings Release Conference Call.”

The following is a “safe harbor” statement under the Private Securities Litigation Reform Act of 1995. Statements contained in this press release that are not based on historical facts are “forward-looking statements”. This press release contains forward-looking statements, such as statements which relate to Landstar’s business objectives, plans, strategies and expectations. Terms such as “anticipates,” “believes,” “estimates,” “intention,” “expects,” “plans,” “predicts,” “may,” “should,” “could,” “will,” the negative thereof and similar expressions are intended to identify forward-looking statements. Such statements are by nature subject to uncertainties and risks, including but not limited to: the impact of the coronavirus (COVID-19) pandemic; an increase in the

frequency or severity of accidents or other claims; unfavorable development of existing accident claims; dependence on third party insurance companies; dependence on independent commission sales agents; dependence on third party capacity providers; decreased demand for transportation services; U.S. foreign trade relationships; substantial industry competition; disruptions or failures in the Company's computer systems; cyber and other information security incidents; dependence on key vendors; changes in fuel taxes; status of independent contractors; regulatory and legislative changes; regulations focused on diesel emissions and other air quality matters; catastrophic loss of a Company facility; intellectual property; unclaimed property; and other operational, financial or legal risks or uncertainties detailed in Landstar's Form 10K for the 2019 fiscal year, described in Item 1A Risk Factors, and in other SEC filings from time to time. These risks and uncertainties could cause actual results or events to differ materially from historical results or those anticipated. Investors should not place undue reliance on such forward-looking statements, and the Company undertakes no obligation to publicly update or revise any forward-looking statements.

About Landstar:

Landstar System, Inc. is a worldwide, asset-light provider of integrated transportation management solutions delivering safe, specialized transportation services to a broad range of customers utilizing a network of agents, third-party capacity providers and employees. Landstar transportation services companies are certified to ISO 9001:2015 quality management system standards and RC14001:2015 environmental, health, safety and security management system standards. Landstar System, Inc. is headquartered in Jacksonville, Florida. Its common stock trades on The NASDAQ Stock Market® under the symbol LSTR.

(Tables follow)

Landstar System, Inc. and Subsidiary
Consolidated Statements of Income
(Dollars in thousands, except per share amounts)
(Unaudited)

	Thirteen Weeks Ended	
	March 28, 2020	March 30, 2019
Revenue	\$ 927,566	\$ 1,033,000
Investment income	1,167	1,138
Costs and expenses:		
Purchased transportation	709,257	791,755
Commissions to agents	75,376	85,671
Other operating costs, net of gains on asset sales/dispositions	8,306	8,239
Insurance and claims	24,957	14,993
Selling, general and administrative	45,327	41,268
Depreciation and amortization	11,505	11,316
Total costs and expenses	<u>874,728</u>	<u>953,242</u>
Operating income	54,005	80,896
Interest and debt expense	952	805
Income before income taxes	53,053	80,091
Income taxes	12,158	16,791
Net income	40,895	63,300
Less: Net loss attributable to noncontrolling interest	—	(17)
Net income attributable to Landstar System, Inc. and subsidiary	<u>\$ 40,895</u>	<u>\$ 63,317</u>
Earnings per common share attributable to Landstar System, Inc. and subsidiary	<u>\$ 1.04</u>	<u>\$ 1.58</u>
Diluted earnings per share attributable to Landstar System, Inc. and subsidiary	<u>\$ 1.04</u>	<u>\$ 1.58</u>
Average number of shares outstanding:		
Earnings per common share	<u>39,254,000</u>	<u>40,161,000</u>
Diluted earnings per share	<u>39,254,000</u>	<u>40,166,000</u>
Dividends per common share	<u>\$ 0.185</u>	<u>\$ 0.165</u>

Landstar System, Inc. and Subsidiary
Consolidated Balance Sheets
(Dollars in thousands, except per share amounts)
(Unaudited)

	March 28, 2020	December 28, 2019
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 177,224	\$ 319,515
Short-term investments	33,627	32,901
Trade accounts receivable, less allowance of \$8,536 and \$7,284	562,528	588,549
Other receivables, including advances to independent contractors, less allowance of \$8,847 and \$7,667	35,153	35,553
Other current assets	7,624	21,370
Total current assets	816,156	997,888
Operating property, less accumulated depreciation and amortization of \$286,593 and \$280,849	276,663	285,855
Goodwill	37,182	38,508
Other assets	106,432	105,460
Total assets	\$ 1,236,433	\$ 1,427,711
LIABILITIES AND EQUITY		
Current liabilities:		
Cash overdraft	\$ 36,002	\$ 53,878
Accounts payable	272,175	271,996
Current maturities of long-term debt	39,944	42,632
Insurance claims	50,773	44,532
Dividends payable	—	78,947
Contractor escrow	24,517	24,902
Other current liabilities	41,420	36,017
Total current liabilities	464,831	552,904
Long-term debt, excluding current maturities	61,977	70,212
Insurance claims	33,456	33,575
Deferred income taxes and other non-current liabilities	49,074	49,551
Shareholders' equity:		
Common stock, \$0.01 par value, authorized 160,000,000 shares, issued 68,167,482 and 68,083,419 shares	682	681
Additional paid-in capital	224,973	226,123
Retained earnings	1,995,018	1,962,161
Cost of 29,796,974 and 28,609,926 shares of common stock in treasury	(1,581,885)	(1,465,284)
Accumulated other comprehensive loss	(11,693)	(2,212)
Total shareholders' equity	627,095	721,469
Total liabilities and shareholders' equity	\$ 1,236,433	\$ 1,427,711

Landstar System, Inc. and Subsidiary
Supplemental Information
(Unaudited)

	Thirteen Weeks Ended	
	March 28, 2020	March 30, 2019
Revenue generated through (in thousands):		
Truck transportation		
Truckload:		
Van equipment	\$545,307	\$ 619,014
Unsided/platform equipment	286,328	310,721
Less-than-truckload	22,941	23,376
Total truck transportation	854,576	953,111
Rail intermodal	28,129	30,015
Ocean and air cargo carriers	26,587	30,669
Other (1)	18,274	19,205
	<u>\$927,566</u>	<u>\$1,033,000</u>
Revenue on loads hauled via BCO Independent Contractors (2) included in total truck transportation	\$431,279	\$ 449,308
Number of loads:		
Truck transportation		
Truckload:		
Van equipment	315,345	341,821
Unsided/platform equipment	120,589	125,170
Less-than-truckload	38,356	35,309
Total truck transportation	474,290	502,300
Rail intermodal	11,540	12,460
Ocean and air cargo carriers	7,070	7,510
	<u>492,900</u>	<u>522,270</u>
Loads hauled via BCO Independent Contractors (2) included in total truck transportation	233,400	234,850
Revenue per load:		
Truck transportation		
Truckload:		
Van equipment	\$ 1,729	\$ 1,811
Unsided/platform equipment	2,374	2,482
Less-than-truckload	598	662
Total truck transportation	1,802	1,897
Rail intermodal	2,438	2,409
Ocean and air cargo carriers	3,761	4,084
Revenue per load on loads hauled via BCO Independent Contractors (2)	\$ 1,848	\$ 1,913
Revenue by capacity type (as a % of total revenue):		
Truck capacity providers:		
BCO Independent Contractors (2)	46%	43%
Truck Brokerage Carriers	46%	49%
Rail intermodal	3%	3%
Ocean and air cargo carriers	3%	3%
Other	2%	2%
	<u>March 28, 2020</u>	<u>March 30, 2019</u>
Truck Capacity Providers		
BCO Independent Contractors (2)	9,444	9,911
Truck Brokerage Carriers:		
Approved and active (3)	38,879	40,404
Other approved	16,657	18,659
	<u>55,536</u>	<u>59,063</u>
Total available truck capacity providers	<u>64,980</u>	<u>68,974</u>
Trucks provided by BCO Independent Contractors (2)	10,112	10,637

(1) Includes primarily reinsurance premium revenue generated by the insurance segment and intra-Mexico transportation services revenue generated by Landstar Metro.

(2) BCO Independent Contractors are independent contractors who provide truck capacity to the Company under exclusive lease arrangements.

(3) Active refers to Truck Brokerage Carriers who moved at least one load in the 180 days immediately preceding the fiscal quarter end.

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Landstar System, Inc.
Earnings Conference Call
First Quarter 2020
April 22, 2020



Date Published: 04/22/2020

The following is a “safe harbor” statement under the Private Securities Litigation Reform Act of 1995. Statements made during this presentation that are not based on historical facts are “forward looking statements.” During this presentation, I may make certain statements, containing forward-looking statements, such as statements which relate to Landstar’s business objectives, plans, strategies and expectations. Such statements are by nature subject to uncertainties and risks, including but not limited to: the impact of coronavirus (COVID-19) pandemic and the operational, financial and legal risks detailed in Landstar’s Form 10-K for the 2019 fiscal year, described in the section Risk Factors, and other SEC filings from time to time. These risks and uncertainties could cause actual results or events to differ materially from historical results or those anticipated. Investors should not place undue reliance on such forward-looking statements, and Landstar undertakes no obligation to publicly update or revise any forward-looking statements.

Model Definition

Landstar is a worldwide, asset-light provider of integrated transportation management solutions delivering safe, specialized transportation services to a broad range of customers utilizing a network of agents, third party capacity providers and employees.

The Network

2019 Results

\$4.1 billion in revenue

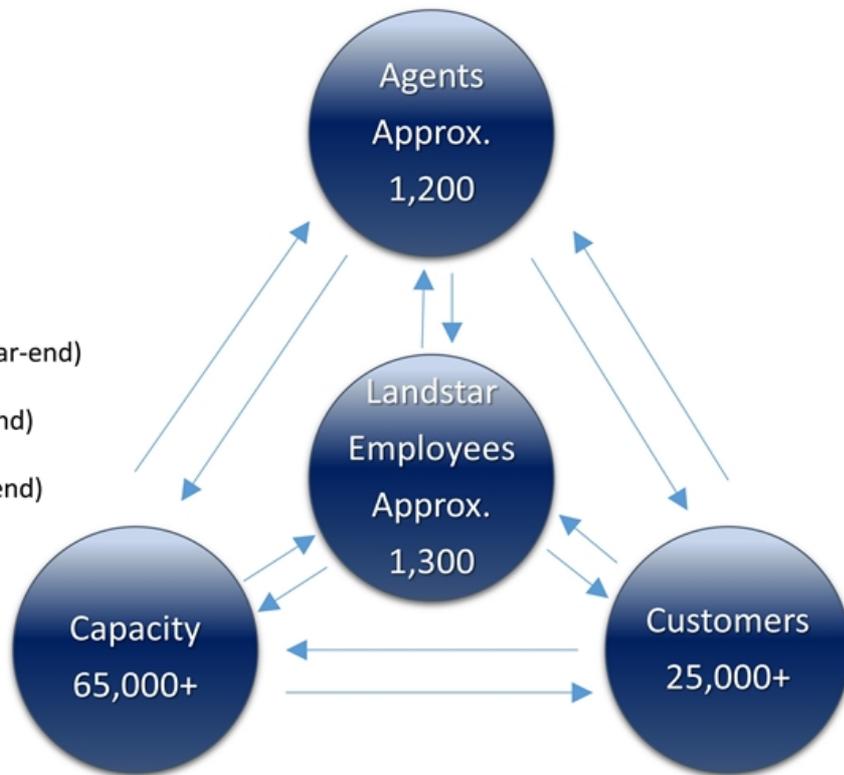
2.1 million loadings

555 million dollar agents

10,243 BCO trucks (2019 year-end)

56,317 Carriers (2019 year-end)

17,000+ Trailers (2019 year-end)



Transportation Management Services

	Percentage of Revenue	
	1Q19	1Q20
Truck Transportation		
Truckload		
Van equipment	60%	59%
Unsided/platform equipment	30%	31%
Less-than-truckload	2%	2%
Rail intermodal	3%	3%
Ocean and air cargo	3%	3%

Revenue (*\$'s in thousands*)

Quarter

Quarter



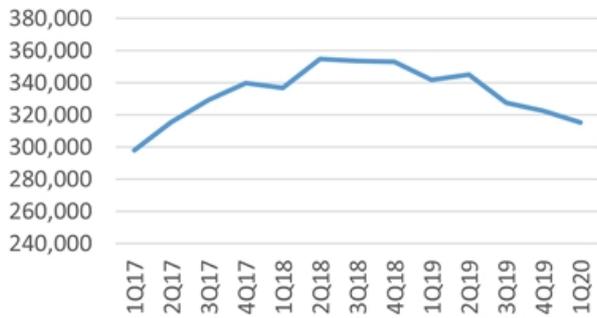
Qtr over Prior Year Qtr	Rate ⁽¹⁾	Volume ⁽²⁾	Change
Truck Revenue	- 5.0%	- 5.6%	- 10.3%
Rail Intermodal Revenue	1.2%	- 7.4%	- 6.3%
Ocean/Air Revenue	- 7.9%	- 5.9%	- 13.3%
Insurance Premiums	NA	NA	- 2.5%
Total Revenue			- 10.2%

- (1) Percentage change in rate is calculated on a revenue per load basis.
- (2) Percentage change in volume is calculated on the number of loads hauled.

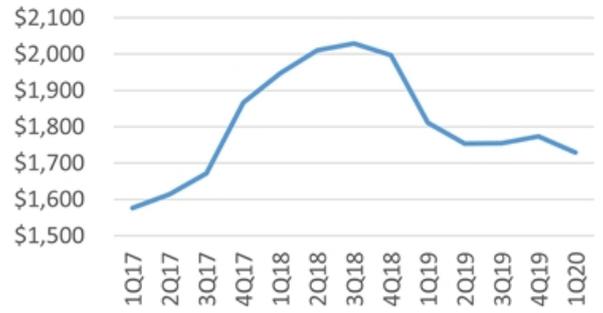
Truckload Loadings and Revenue per Load (Excludes LTL)

Van Equipment

Number of Loads

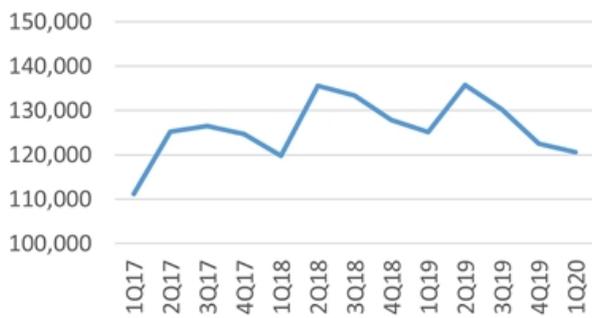


Revenue per Load

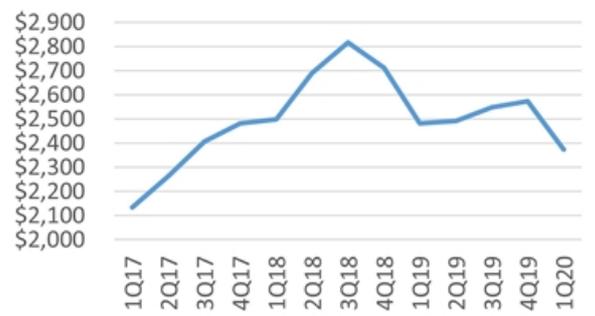


Unsided/Platform Equipment

Number of Loads



Revenue per Load



Industries Served

	As a Percentage of Revenue		Quarter over Prior Year Quarter Change in Revenue
	1Q19	1Q20	
Consumer Durables	24.8	23.9	-14%
Machinery	13.6	13.4	-12%
Automotive	8.6	7.4	-23%
Building Products	8.4	9.1	-3%
Metals	6.3	5.9	-17%
AA&E, Hazmat	8.7	9.1	-6%
Foodstuffs	4.0	4.7	5%
Energy	2.4	3.4	27%
Other	23.2	23.1	-10%
Transportation Revenue	<u>100.0</u>	<u>100.0</u>	-10%

Gross Profit ⁽¹⁾ and Gross Profit Margin ⁽²⁾ (\$'s in thousands)



Quarter

	1st Qtr ⁽³⁾
Changes in gross profit margin	%
2019 Period	15.1
Revenue - fixed gp margin	0.1
Revenue - variable gp margin	0.0
Change in mix and other	0.2
2020 Period	15.4

- (1) Gross profit equals revenue less the cost of purchased transportation and commissions to agents.
- (2) Gross profit margin equals gross profit divided by revenue.
- (3) Revenue on transactions with a fixed gross profit margin was 50% and 52% of revenue in the 2019 and 2020 first quarters, respectively.

Operating Income and Operating Margin ⁽¹⁾

(\$'s in thousands)



Quarter

	1st Qtr
Changes in operating margin	%
2019 Period	52.0
Other operating costs	-0.5
Insurance and claims	-7.7
SG&A	-5.2
Depreciation and amortization	-0.8
2020 Period	37.8

(1) Operating margin equals operating income divided by gross profit.

Truck Capacity Data

(All information is provided as of the end of the period)

	Mar 30, 2019 ⁽²⁾	Dec 28, 2019	Mar 28, 2020 ⁽²⁾
BCO Independent Contractors	9,911	9,554	9,444
Truck Brokerage Carriers:			
Approved and Active ⁽¹⁾	40,404	39,497	38,879
Other Approved	18,659	16,820	16,657
	59,063	56,317	55,536
Total Available Truck Capacity Providers	68,974	65,871	64,980
Trucks Provided by BCO Independent Contractors	10,637	10,243	10,112

(1) Active refers to truck brokerage carriers who hauled freight for Landstar in the 180 day period immediately preceding the period end.

(2) Fuel surcharges billed to customers on freight hauled by BCO Independent Contractors, which are paid 100% to the BCO and excluded from revenue and the cost of purchased transportation, were \$52.4 million and \$53.9 million in the 2020 and 2019 first quarters, respectively.

Key Balance Sheet and Cash Flow Statistics

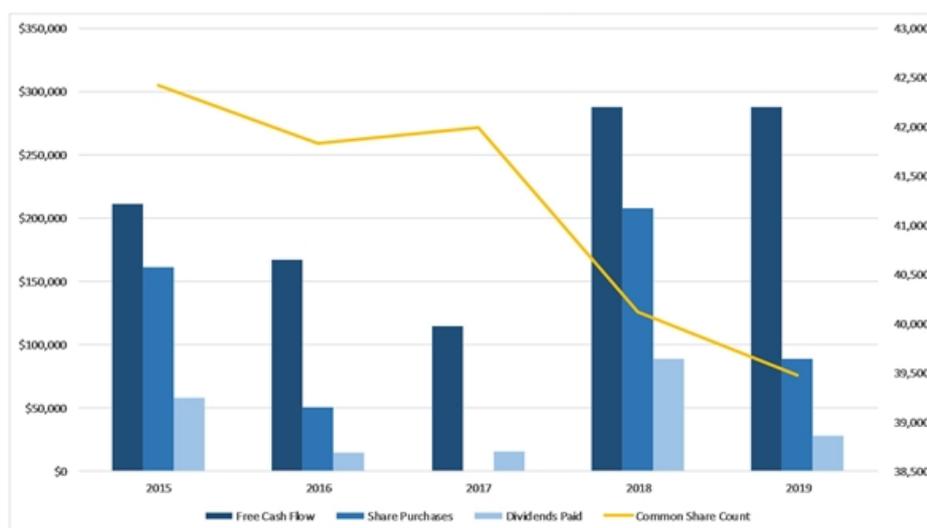
(\$'s in thousands)

	QTR Mar 30, 2019	QTR Mar 28, 2020
Balance sheet (period end amounts):		
Debt to Capital	14%	14%
Net Cash (1)	\$ 188,153	\$ 108,930
Cash flow:		
Cash flow from operations	\$ 121,416	\$ 99,216
Capital expenditures	\$ 4,576	\$ 5,799
Share repurchases	\$ 12,977	\$ 115,962
Dividends paid	\$ 6,629	\$ 86,283
Returns:		
TTM Return on Equity	37%	29%
TTM Return on Invested Capital	32%	25%
TTM Return on Assets	19%	15%

(1) Net cash is defined as cash and cash equivalents plus short term investments less outstanding debt.

Free Cash Flow ⁽¹⁾, Stock Purchases and Dividends

(In Thousands)



First quarter 2020	(000's)
Free cash flow (1)	\$ 93,417
Share purchases	\$ 115,962
Dividends paid	\$ 86,283
Ending common share count	38,371

(1) Free cash flow is defined as cash flow from operations less capital expenditures, each set forth on the prior slide.

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Date Published: 04/22/2020